

Greetings from Trifid Research,

TriFid Research is a pure Research House. Dealing with all segments of Financial market. TriFid Research is an organization with a vision to create healthy business opportunities and expand aggressively.

As per the discussion, PFA JD for the profile of Business Analyst' along with the salary structure. We are planning to organize campus with you.

Job Description

Designation	Business Analyst	0
Department	Finance	
Nature	In-house Back Office	
Function	Sales	
Reporting	Team Manager	
	RESE	

Company Overview

TriFid Research is a privately held company in Indian Financial Markets operations in Indore.TriFid research is an Investment Advisory Company that produces and delivers tips and Recommendations for –

Equity, Commodity, FOREX and COMEX

Our ultimate aim is creating true value for your investment, through the essential technical analysis of our company –

Our Advisory

In today's unpredictable volatile market, these analysts, using their experience and latest software tools, are able to predict the movements in share market on time and with high accuracy. As a result, using our tips, our clients gain the most out of the share market. We try to provide you with firsthand information and advice, which can prove to be profitable.

We are providing assistance in Equity, Commodity, FOREX and COMEX, whether intraday or Positional trading In-Depth Company Reports, Complex Financial Models, Market Summaries, and Other Investment Research Supports are also available. The performance of our services is different and unique from our competitors and some of our Services are inventions in its own. We assure you of best quality services in years ahead.

Purpose

The Business Analyst is responsible for a full range of activities which ensure the operational effectiveness and excellence of the company. The Business Analyst will design and document workflow and make appropriate recommendations that will positively impact operational effectiveness.

Supervision

Works under the general supervision of the Team Leader and provides direction to exe mpt and non-exempt personnel.

Job Qualifications

MBA/PGDM/PG

(Fresher/Experience)

Work Experience

- Fresher's- Knowledge of Stock Market and Basic
- Terminology Experienced-
- Related to Stock Market and other Advisory

Other

- Good Communication Skills Strong Mathematical Aptitude.
- Good Technical Knowledge of Computer Basics
- Strong Organizational and Time Management Skills.
- Disciplined and Passionate to Work.

Job Responsibility

- Business generation through personal sales.
 Understanding clients needs and providing them best services
- Acquisition and retention of clients.
- Lead generation
- New client acquisition
- Client visit
- Giving Services to the acquired Clients.
- Revenue generation by Client handling.
- Completing monthly target
- Maintain Client information in CRM.
- Keep regularly updated with market movements.
- Meeting expectations by delivering desired calling hours.

Salary:

FUNCTION: Business Development Department		PROFILE: Business Analyst	
	COMPONENTS	MONTHLY	ANNUAL
FIXED	BASIC PAY	3200	38400
	HRA	1280	15360
	CONVEYANCE ALLOWANCE	1600	19200
	SPECIAL ALLOWANCE	1920	23040
	Quantum Value	2000	24000
VARIABLE	KPI	2000	24000
	ATTENDANCE ALLOWANCE	1000	12000
	PERFORMANCE BONUS	6000	72000
	Gross CTC	19000	228000

<u>Note:</u>- To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required and is not intended to be an exhaustive list of all duties, responsibilities or qualifications associated with this job.

"Note: After selection candidate has to sign 6 months bond with us."

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Regards

Abhilasha Hardia

Sr.HR Associate

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